

The AI Coding Straight-Talk Checklist

Are you ready for AI coding—or just automating broken work? Take the quiz below!



Logic + Rules



- 1. Have your denial rates decreased after adding automation? If no, the issue isn't speed. It's logic.
- 2. Do your workflows include payer-specific rules and edits? No logic = no control.
- 3. Have you been able to stop reworking claims after adding automation?
 Faster failure doesn't fix the problem.
- 4. Can you clearly connect coding activity to revenue results? If not, you're measuring motion—not outcomes.



Visibility + Reporting

- 5. Do your tools surface payer-level denial trends? Blind spots = risk.
- 6. Are your coders applying rules consistently across regions and specialties? Inconsistency multiplies when AI is added.
- 7. Are your top specialties supported—or exceptions your system can't handle?
 Gaps here will kill ROI.
- 8. Do you avoid claim slowdowns during volume spikes? If yes, AI might help—but not without accuracy.





Accountability + Ownership



- Can you code without constantly clarifying or correcting documentation?
 Garbage in = garbage out.
- 10. Are you able to reduce coder headcount—or scale your team's impact?
 Know the difference before you automate.
- 11. Is ownership of coding outcomes clearly defined across your org?Without accountability, Al won't improve performance.
- 12. Do you know which exceptions are costing you most? You can't fix what you can't see.



Where do you stand?

Count how many times you answered **No**:

0–3 → You're ready to scale with AI

4–7 → Fix your foundation before automating

8+ → Stop. You need clarity and control before you scale





Straight Talk

Al can only amplify what's already working.

Don't accelerate the chaos. Solve it first. Then automate.

Talk to a guide you can trust

